

Office of the Marijuana Commissioner

Introduction to the OMC Salesforce License Application Process

License Types Available per County

L'a license	1. Open	Mivation 17.2 alk	diffy of LT.3 Mich	Outration T.A. Or	per actured 50 cials	Eduita turet	Nativatiles	Retailer 17.8 Social	Eduid 1.9	Tosting T.10 K	dird ab Tal Edis	continuation S	
Number of													
Licenses	20	10	20	10	10	10	15	15	3	2	10	125	
New Castle County	9	5	9	5	5	5	7	7	1	1	5	59	
Kent County	4	2	4	2	2	2	3	3	1	0	2	25	
Sussex County	7	3	7	3	3	3	5	5	1	1	3	41	



Let's begin your online application

- Start by navigating to the OMC website at omc.delaware.gov and selecting the licensing tab's "Licensing Process." After reviewing the license application guide, select "Ready to Apply?"
- You can start your application and go back and edit it before officially submitting it with your payment.
- You may need to enter temporary information in a required/mandatory field to advance through the application the first time, BUT make sure to edit and update that information before you make your final submission.



If you are at the OMC website, you will click the Online Salesforce Licensing

Application link in #3 below. After clicking the link, you'll be taken to the Online

Salesforce Application Instructions. Review the Instructions, after review click the Salesforce Licensing Application button to begin the application.



Home

Licensing Process

Apply for a License

Application & Licensing Costs

License FAOs

Social Equity

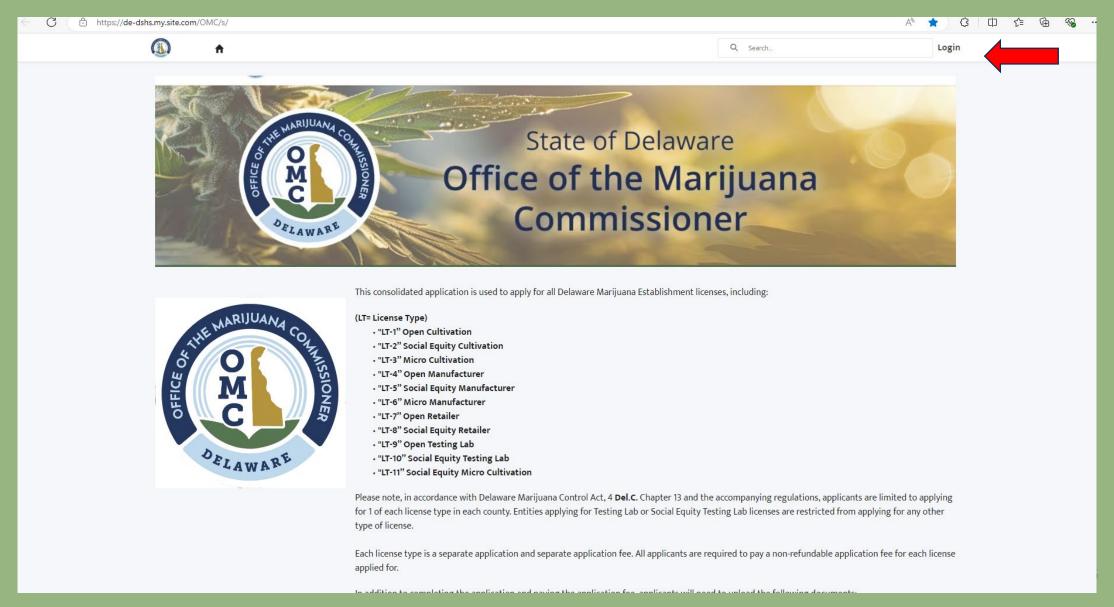
Apply for a License

How to Apply?

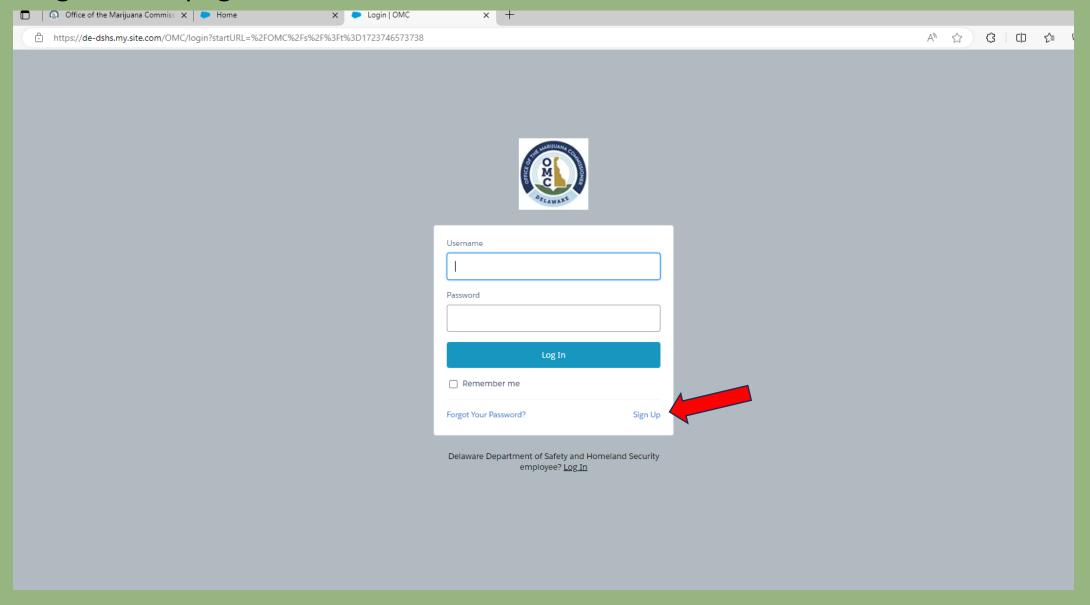
Step-by-Step OMC License Application Guide

- 1. Gather All Required Information
- 2. Complete ALL Required Document Templates below
- 3. Review and follow the Online Salesforce Licensing Application instructions below

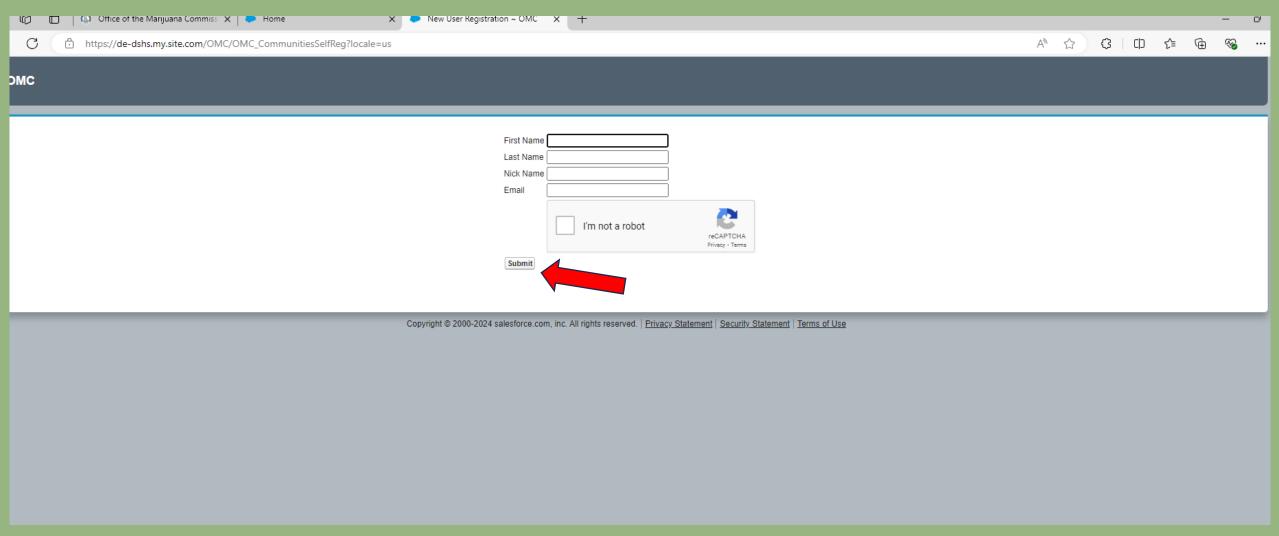
This is the online application landing page where you will "land". Step 1: Click "Login" in the top right corner of the page



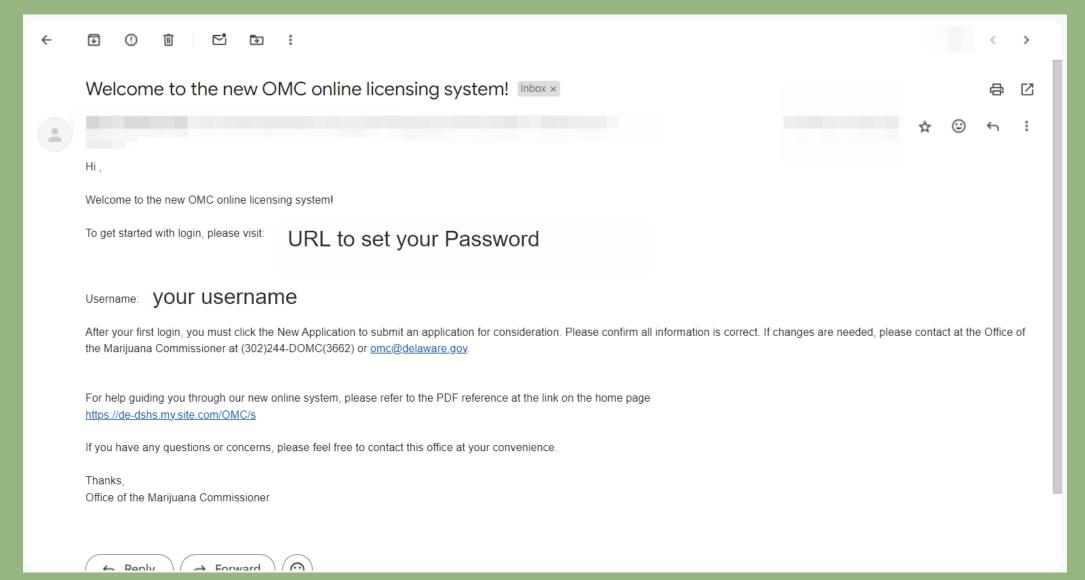
Step 2: Just click "Sign Up" when you see this - this will take you to the New User Registration page.



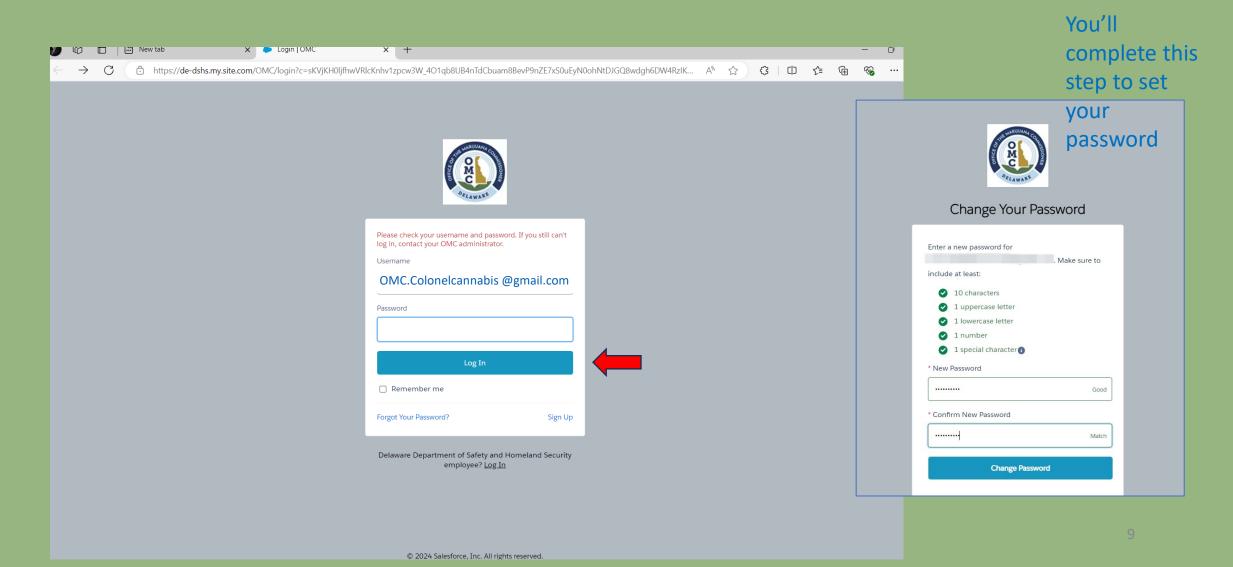
Step 3: Fill in your first name, last name, nick name and email, click "I'm not a robot" and submit.



Step 4: You will receive an email generated by the system creating your account and providing further instructions with your username and password reset details.



Step 5: you'll click the log-in link in the email you received from OMC and with your username and password you'll log into the application portal in Salesforce. Click Log in after putting in your new information and you'll be taken to the landing page again.



Step 6: Back at the Salesforce application landing page click "New Application" to start your application(s). https://de-dshs.my.site.com/OMC/s/



This consolidated application is used to apply for all Delaware Marijuana Establishment licenses, including:

Click here to download "OMC Initial Application" template



New Application



- "LT-1" Open Cultivation
- "LT-2" Social Equity Cultivation
- "LT-3" Micro Cultivation
- "LT-4" Open Manufacturer
- "LT-5" Social Equity Manufacturer
- · "LT-6" Micro Manufacturer
- "LT-7" Open Retailer

OFFICE ON CONTAINING C

First step in the "New Application" includes 5 Attestations

Instructions

• •	,
Pursuant to The Delaware Marij	uana Control Act, 4 Del. C. § 1301 et al., all applicants are required to pay a non-refundable application fee. Payment of the application fee is required before the application will be reviewed. Paymen
nust be made by check, ACH, cred	lit, or debit card. Failure to pay the application fee will result in the application being ineligible for consideration.

2. The submission of an application for a Delaware Marijuana Establishment License does not create an entitlement or guarantee the issuance of a license. Licenses will be awarded following a comprehensive selection pro	oces
conducted in accordance with applicable laws and regulations.	

3. Applications must be completed in their entirety prior to submission. Incomplete applications will not be evaluated. It is your responsibility to ensure that all sections of the application are accurately and fully completed before
submission. Review all application instructions and requirements carefully to avoid potential grounds for rejection.

Completeness of Application		

Click on the (i) icon to view the help text for additional information.

4. The application form requires the uploading of all required supporting documen	ts as PDF files, as specified within the application guideline	es. An application will be considered complete and eligi	ible for review only when all required
documents have been unloaded			

Requirement for Document Upload

Application Fee Obligation

No Entitlement or Guarantee

5. An applicant may not apply for, may not be issued, and may not renew any license that would result in the applicant, or a person with a financial interest in that application or license under Title 4 of the Delaware Code, owning or operating more than 1 marijuana establishment of the same license type (cultivation, manufacture, retail, or testing) in a single county.

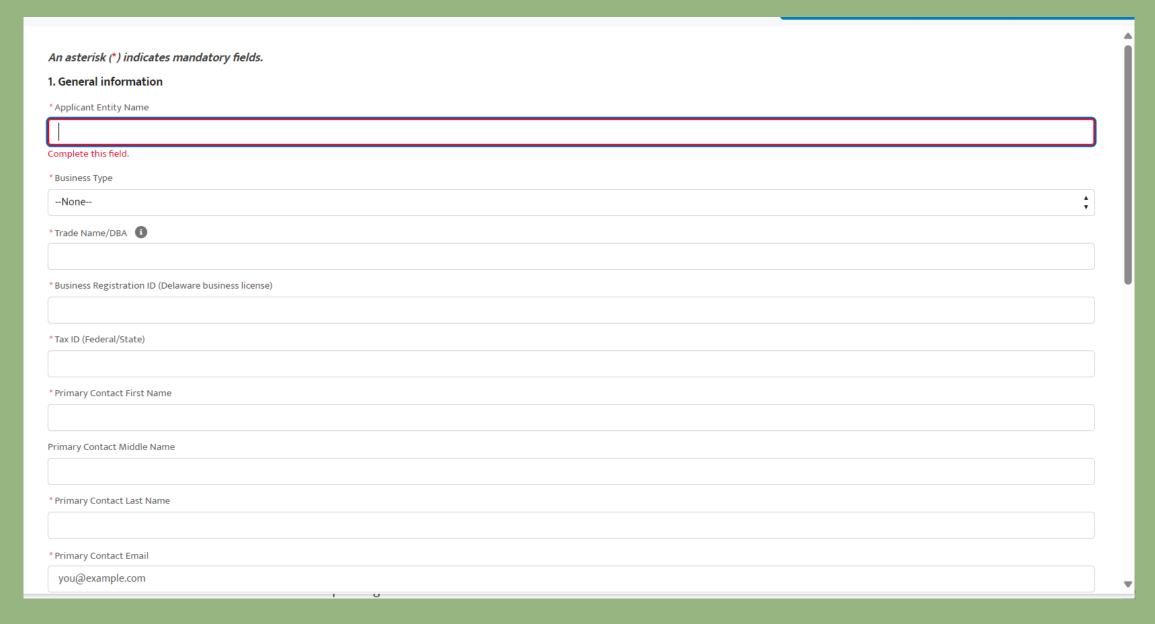
Limit on the Number of Applications Submitted

Check each Attestation agreement and then click "Next"

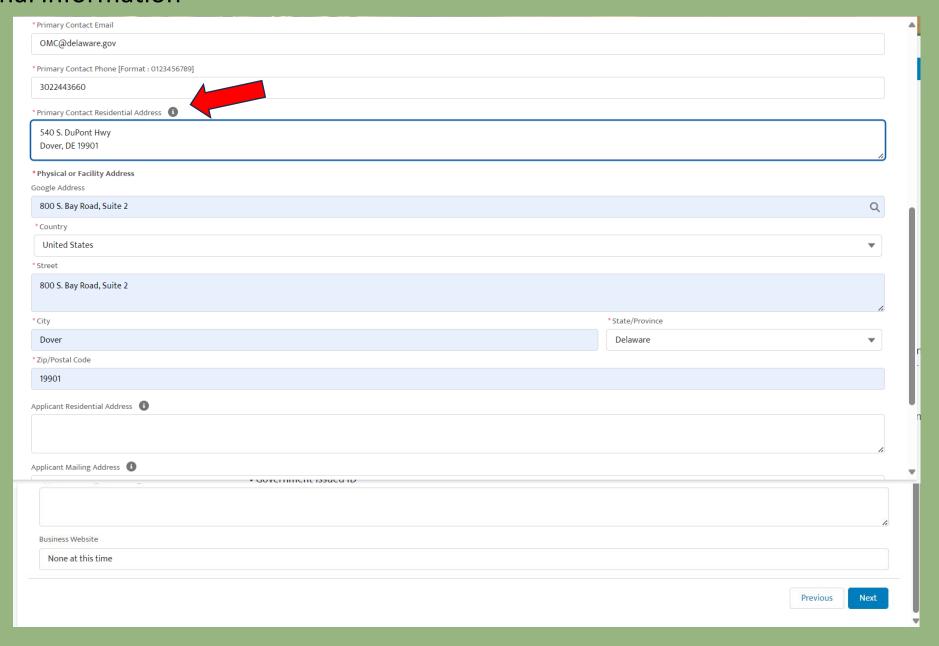


Next

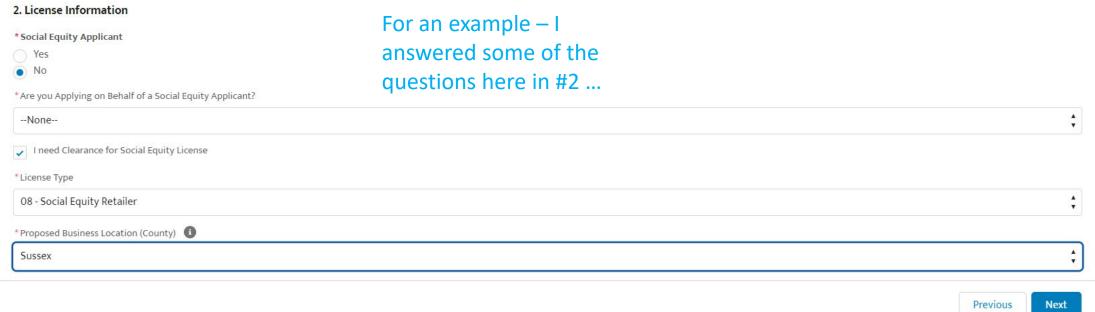
You're now ready to start filling out your application



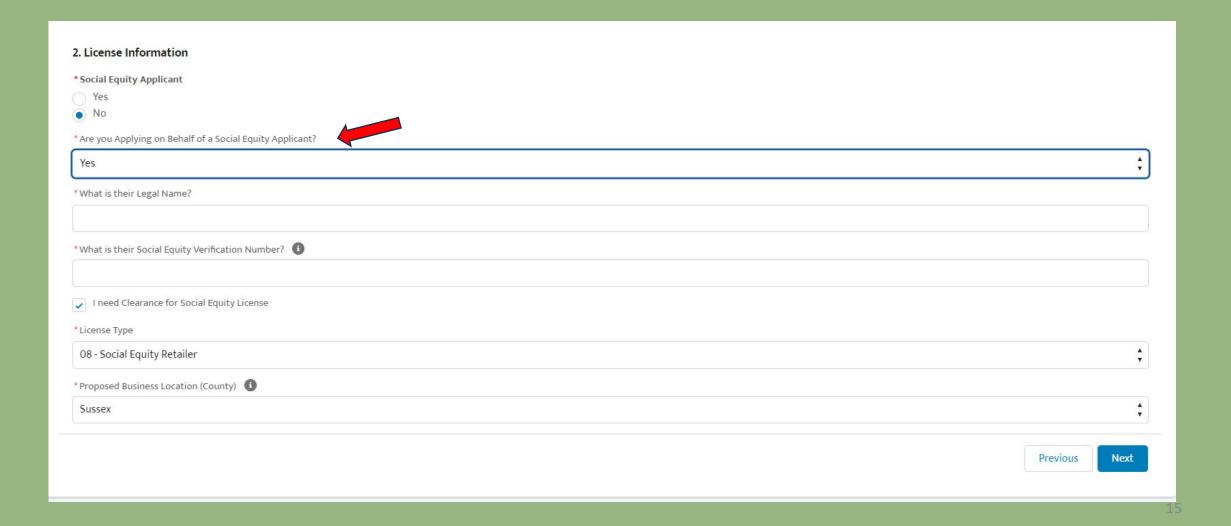
Keep filling in the required information and then click the next button...use the *i information* button for additional information



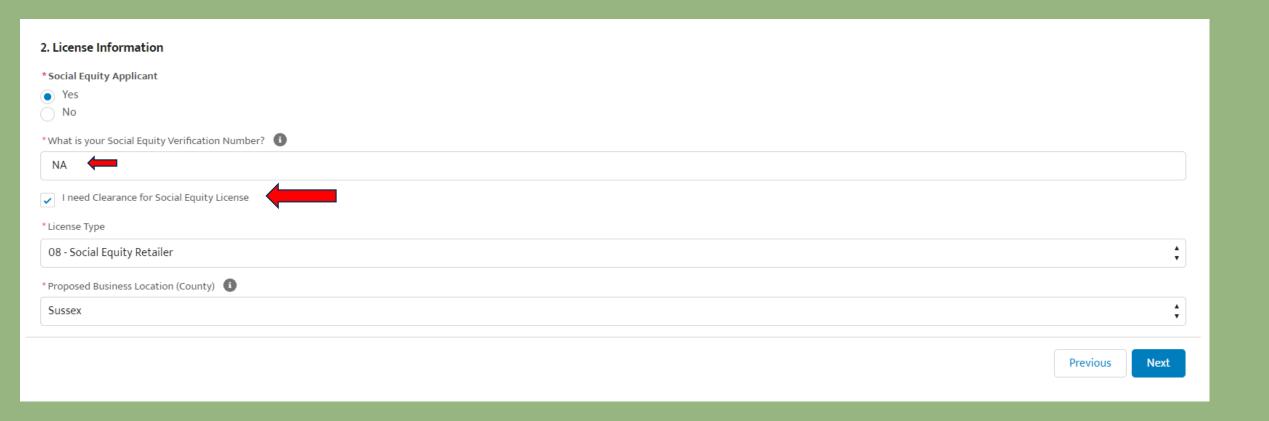
2. License Information *Social Equity Applicant Yes No I need Clearance for Social Equity License	Continue through the application filling in the required information as you go. Remember you will have opportunities to edit before submitting your application
* License Type None * Proposed Business Location (County) None	*
	Previous Next .
2. License Information	For an example – I



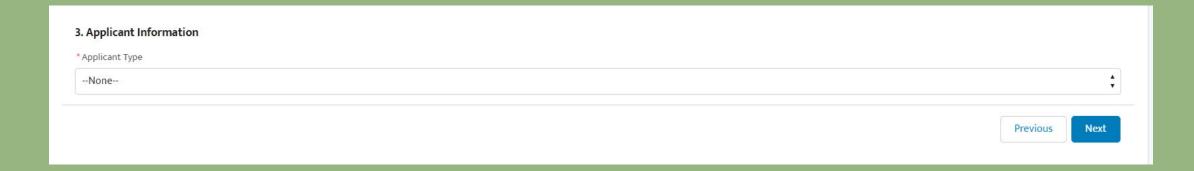
If you are assisting a Social Equity Applicant, please let us know that here...



If you are applying as a Social Equity applicant, but did not go through the prescreening eligibility validation process with CSI please put NA for your SE Verification Number and check "I need Clearance for Social Equity License"



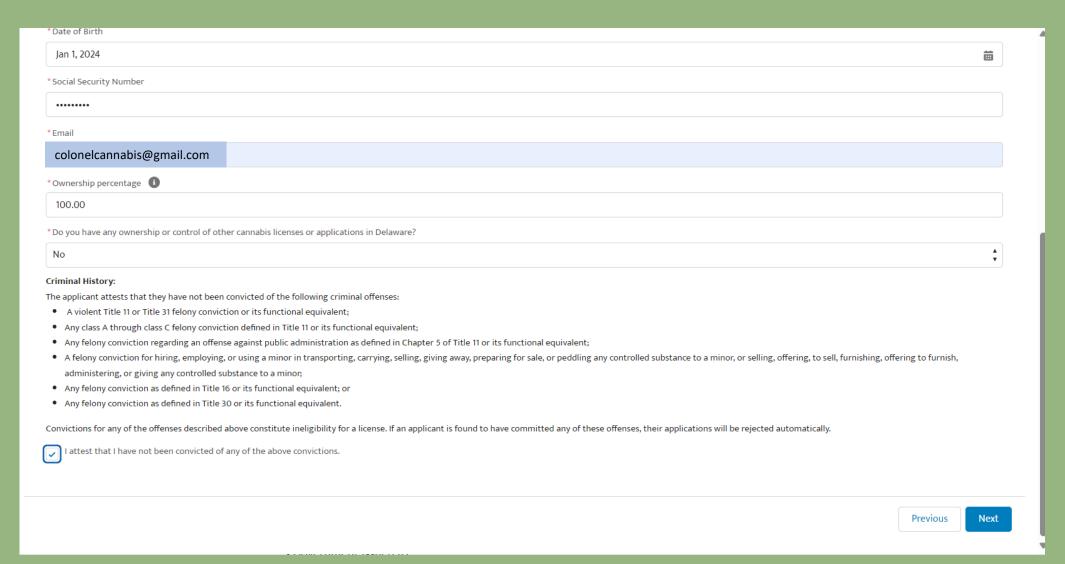
Are you applying as an individual or a business entity?



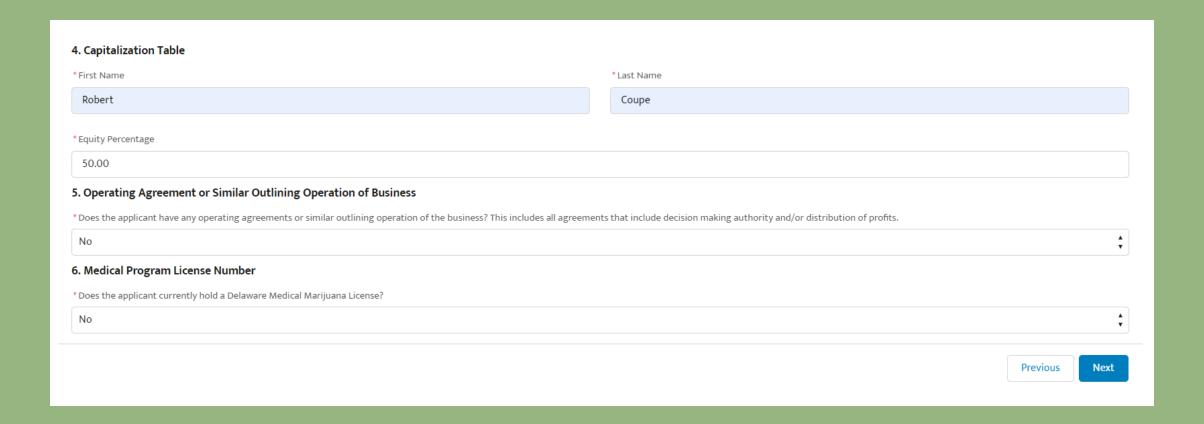
Once you answer whether you are applying as an individual or a business entity you'll go to the next screen for additional information.



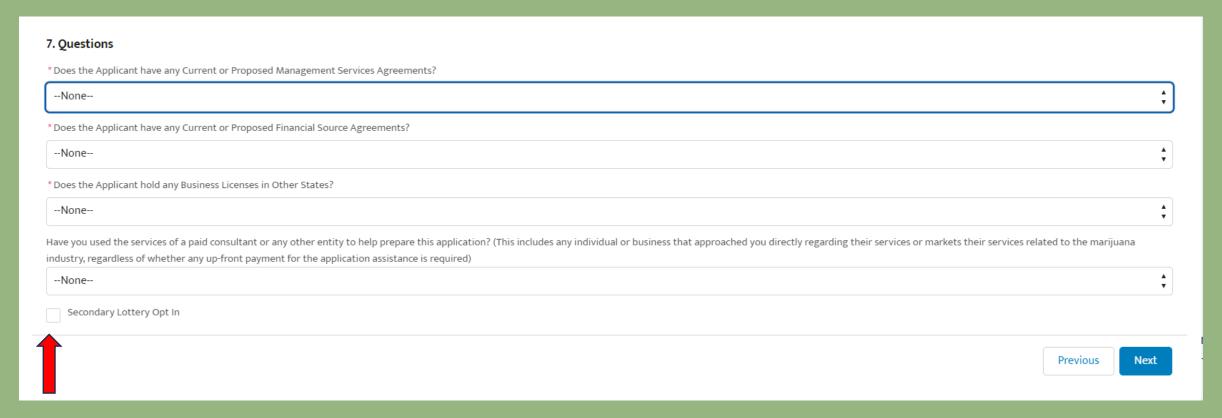
As you complete your applicant information, you'll end on this page with an attestation that you have not been convicted of the criminal offenses listed...



Now you'll answer questions about your capitalization table

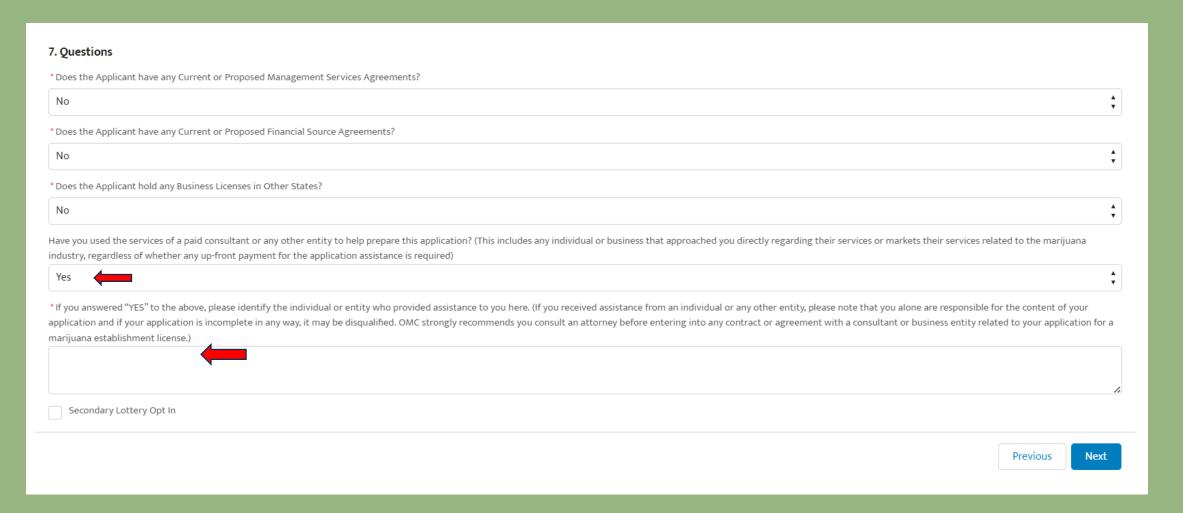


Additional information about you and your business dealings...



Note: any license that becomes available as a result of the disqualification of the applicant in the supplemental application will be subjected to a secondary lottery. Applicants that select "Secondary Lotter Opt in" are allowing the OMC retain their application for up to one year to automatically be placed into the new respective lottery pool.

If you did have the help of a consultant or other professional advisor, please let us know that here in question #7.



#8 is more attestations. Check the "I understand..." block and then the "Save and Continue" blue button

8. Applicant Verification and Acknowledgement

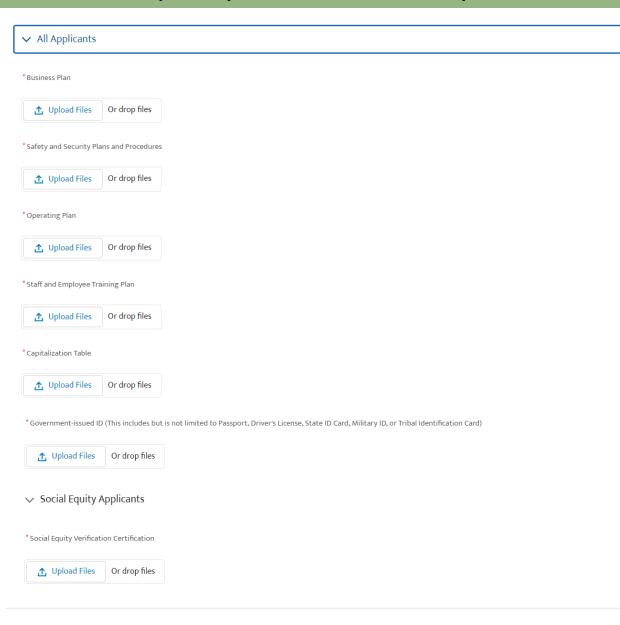
- 1. I understand that municipalities have the authority to prohibit the operation of marijuana cultivation facilities, marijuana product manufacturing facilities, marijuana testing facilities, or retail marijuana stores license.
- 2. By submitting this application, I agree to adhere to all applicable local, state, and federal laws.
- 3. I understand that any changes to the ownership must comply with the requirements of 13 Del. C. § 1372 and failure to do so will result in the termination of the application process or revocation of the license, if already issued.
- 4. I agree to undergo a comprehensive background check to verify my eligibility and suitability for the license being applied for. I consent to the release and examination of personal and professional information as may be necessary to complete this background check, in accordance with Delaware law. Failure to consent to or cooperate with the background check process shall result in the rejection of the application.
- 5. I acknowledge that if I am selected for a Delaware Marijuana Establishment License, I will be required to submit a supplemental application and pay a licensing fee specified by the Commissioner. Failure to submit the supplemental application or to pay the licensing fee within the stipulated time frame may result in the forfeiture of my status as a selected applicant and may result in denial of a license.
- 6. The applicant authorizes the Delaware Division of Revenue to release to the Office of the Marijuana Commissioner all Delaware state tax information, including private and non-public state tax information, that the Office of the Marijuana Commissioner deems necessary to perform its duties under the Delaware Marijuana Control Act, 4 Del. C. Ch. 13. The foregoing authorization shall expire sixty (60) days after withdrawal or expiration of the application, unless a license, conditional or otherwise, is granted to the applicant. If a license is granted to applicant, this authorization shall continue until sixty (60) days after such license expires or is cancelled, revoked, rescinded, or transferred.
- 7. I acknowledge and agree to the additional obligations that may arise from being a selected applicant, including responding to the Commissioner's requests for additional information in a timely fashion.



Previous

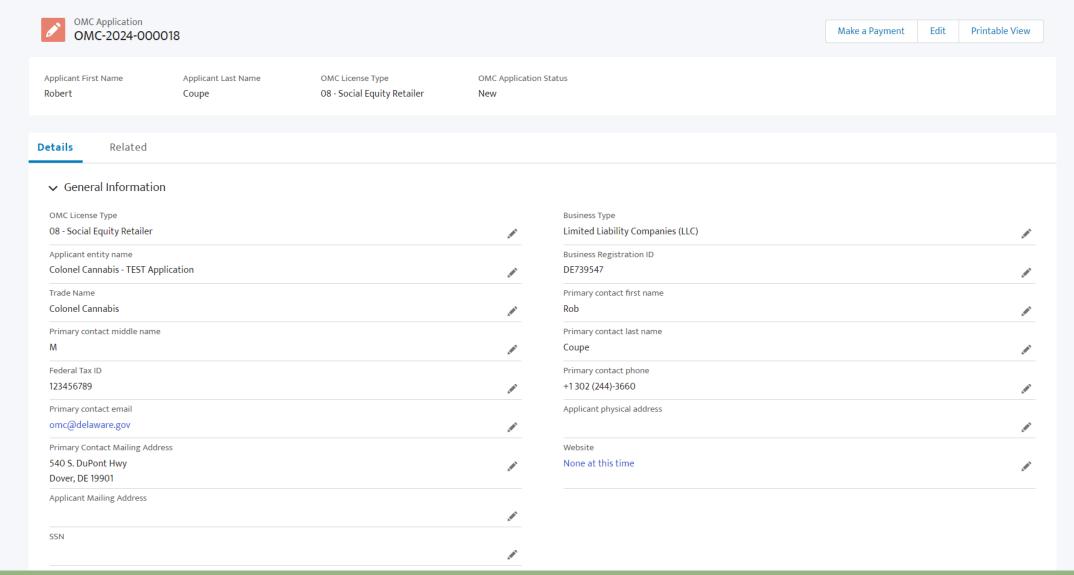
Save and Continue

This is where you upload the PDF templates and Cap Table excel spreadsheet that you completed.

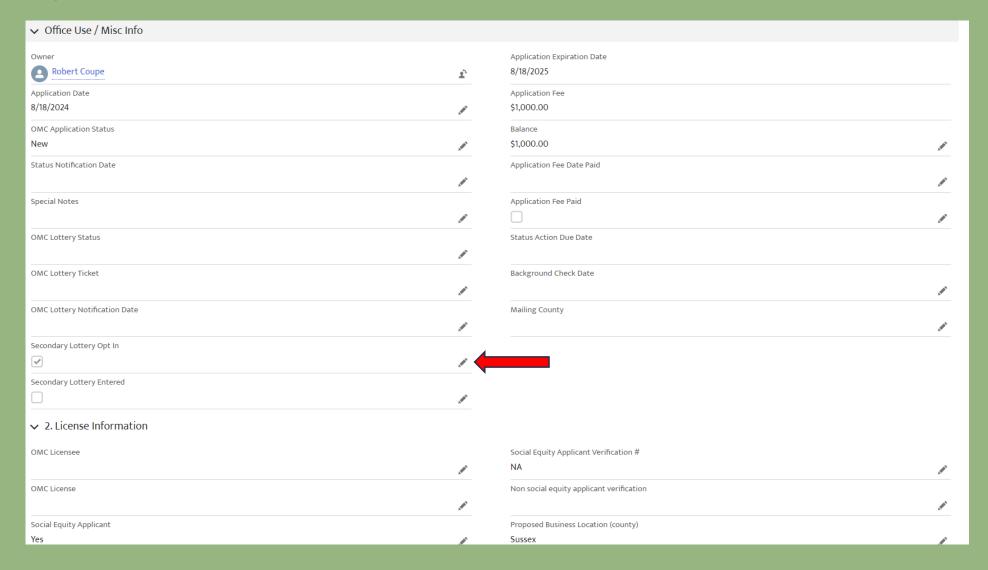


Once you click next on this page your application will be saved, and you'll be taken to the summary and edit page Note: You may need to add in a placeholder document if you are not ready to submit any of the required templates. You will not be able to move on from this page unless something is submitted. You can go back at a later time to submit your final documents.

You've made it to your application summary page



Scroll down to see your application and information. Note the "pencil" icons as they allow you to make edits.



Keep scrolling down to look over your application information

→ 3. Applicant Information			
Applicant Type			
Person	P		
Applicant First Name		Applicant Middle Name	
Robert	ø.	M	se ^t
Applicant Last Name		Applicant Role	
Coupe	A. C.	Owner	A.P.
Gender		Applicant Birthdate	
	A.	1/1/2024	A.C.
Applicant SSN		Diversely Owned	
***-**-4567	A. C.		A. C.
Applicant Email		Applicant Ownership or applicants in DE	
colonelcannabis@gmail.com	.P	No	e de la companya del companya de la companya del companya de la co
Applicant Ownership percentage			
100.00%	·		
Applicant Statement			
→ Entity Information			
Entity Legal Name		DBA	
	, P		₩.
Business Name		Entity Ownership percentage	
	A.		
Entity Role		Business Street Address	
	P		
Entity business diversity owned?		Business City	
	<i>P</i>		

Keep scrolling and you'll notice the section numbers that match the questions you completed in the application, like #4 Capitalization Table

√ 4. Capitalization Table	
Total capitalization table	Capitalization Equity Percentage
A CONTRACTOR OF THE CONTRACTOR	50.00%
Capitalization First Name	Capitalization Last Name
Robert	Coupe
▼ 5. Operating agreement or similar outlining operation of business	
Operating agreement	Identify any affiliated businesses
No s	
✓ 6. Medical Program License Number	
Medical Program License Number	License Number
√ 7. Questions	
Qa. Applicant have management services	Qa Need to disclose
No s	
Qb. Applicant have financial source?	Qb Need to disclose
No	
Qc. Hold any licenses in other states?	Qc Need to disclose
No s	
Have you used the services?	Individual / Entity provided assistance
Yes	Mr. Peter

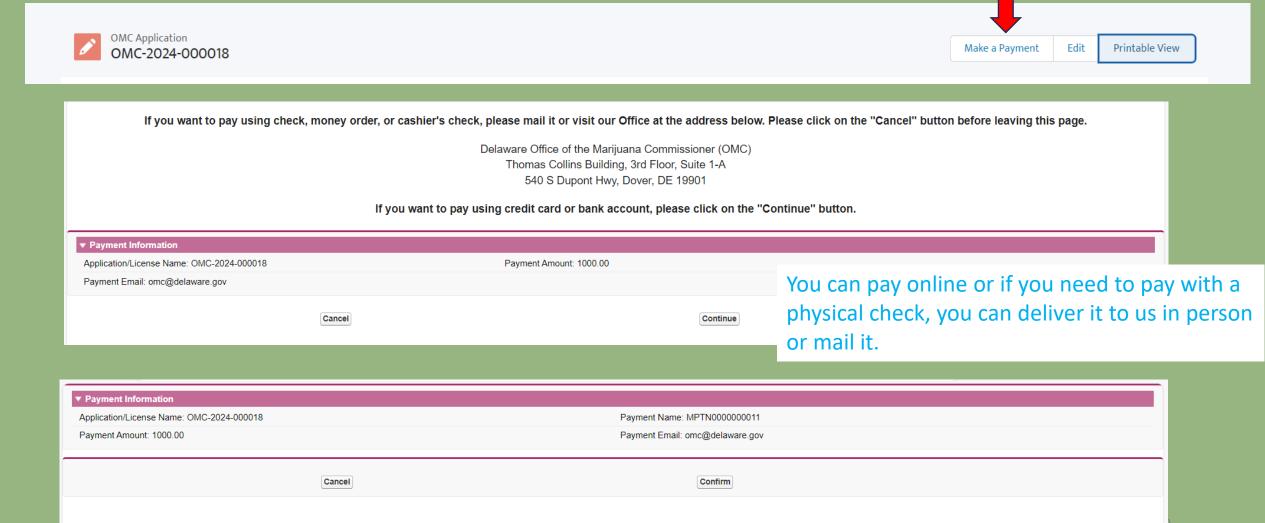
At the top of the page you have the opportunity to click on a Printable View of your application. This is a sample of the printable view.



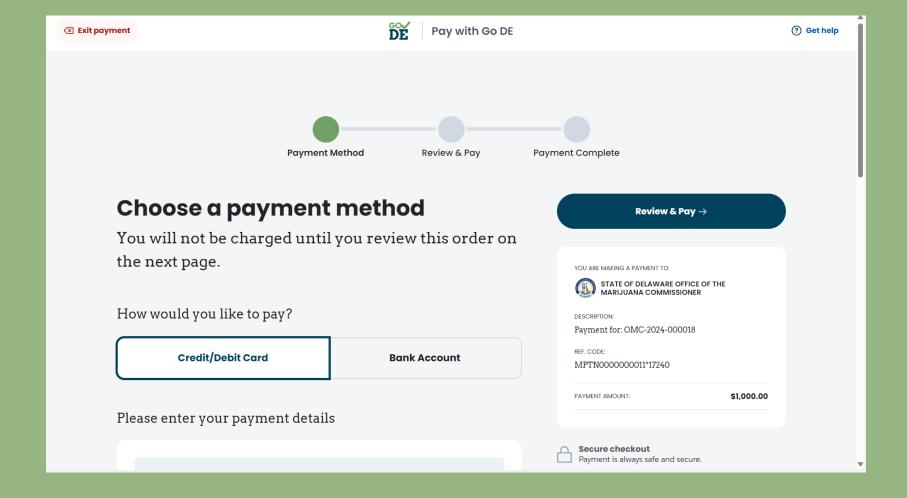
Make a Payment Edit Printable View

OMC-2024-000018			
▼ General Information			
OMC License Type	08 - Social Equity Retailer	Business Type	Limited Liability Companies (LLC)
Applicant entity name	Colonel Cannabis - TEST Application	Business Registration ID	DE739547
Trade Name	Colonel Cannabis	Primary contact first name	Rob
Primary contact middle name	M	Primary contact last name	Coupe
Federal Tax ID	123456789	Primary contact phone	+1 302 (244)-3660
Primary contact email	omc@delaware.gov	Applicant physical address	
Primary Contact Mailing Address	540 S. DuPont Hwy Dover, DE 19901	Website	http://None at this time
Applicant Mailing Address			
SSN			
Deposit Date			
▼ Office Use / Misc Info			
Owner	Robert Coupe	Application Expiration Date	8/18/2025
Application Date	8/18/2024	Application Fee	\$1,000.00
OMC Application Status	New	Balance	\$1,000.00
Status Notification Date		Application Fee Date Paid	
Special Notes		Application Fee Paid	
OMC Lottery Status		Status Action Due Date	
OMC Lottery Ticket		Background Check Date	
OMC Lottery Notification Date		Mailing County	
Secondary Lottery Opt In	✓		
Secondary Lottery Entered			
▼ 2. License Information			
OMC Licensee		Social Equity Applicant Verification #	NA
OMC License		Non social equity applicant verification	
Social Equity Applicant	Yes	Proposed Business Location (county)	Sussex
Non social equity legal name			

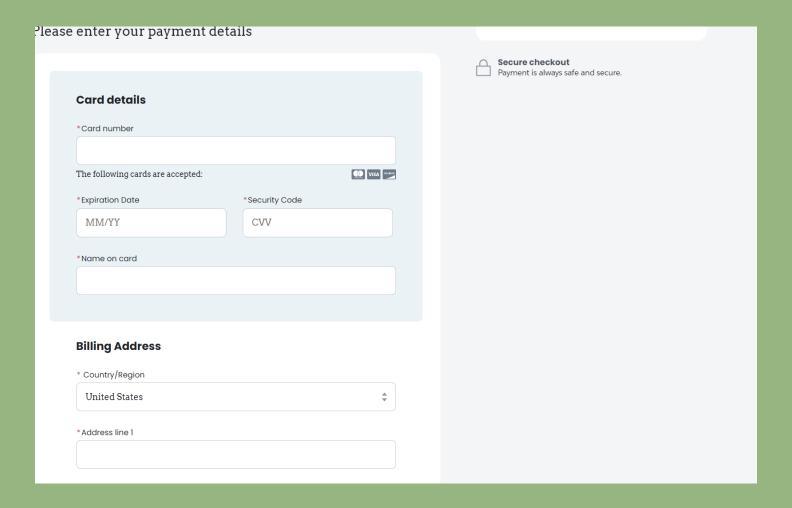
Are you ready to submit your payment for your application? You can start the process by clicking "Make a Payment". It will take you to the payment page.



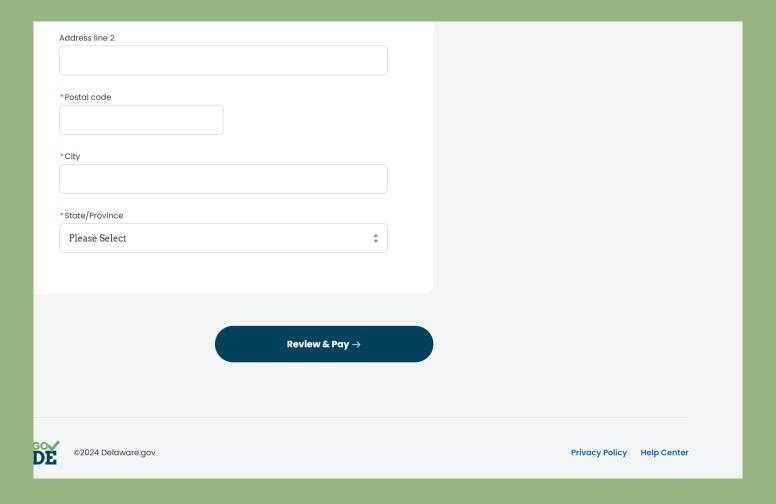
This is the online payment page through Go DE



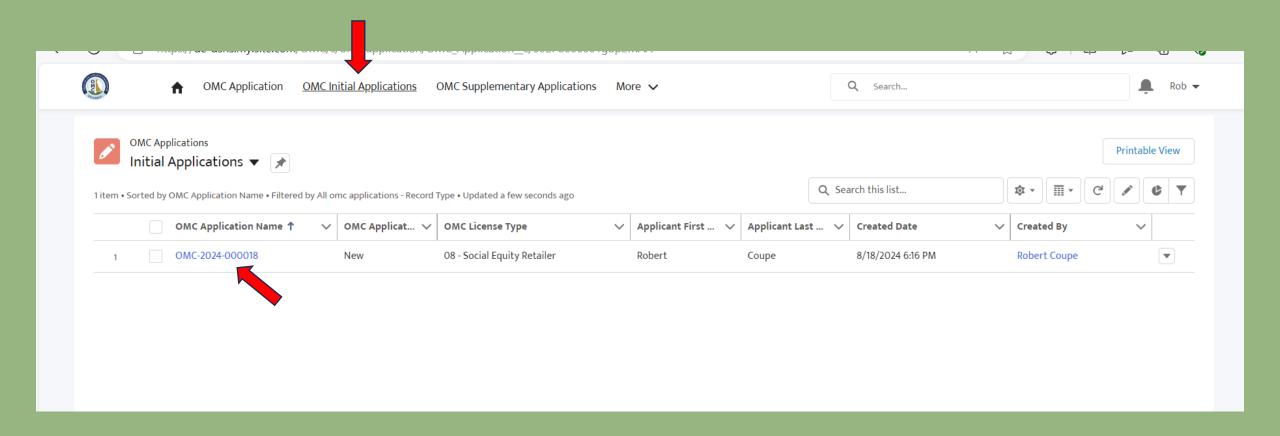
This is what you'll see as you scroll down through the Go DE payment page



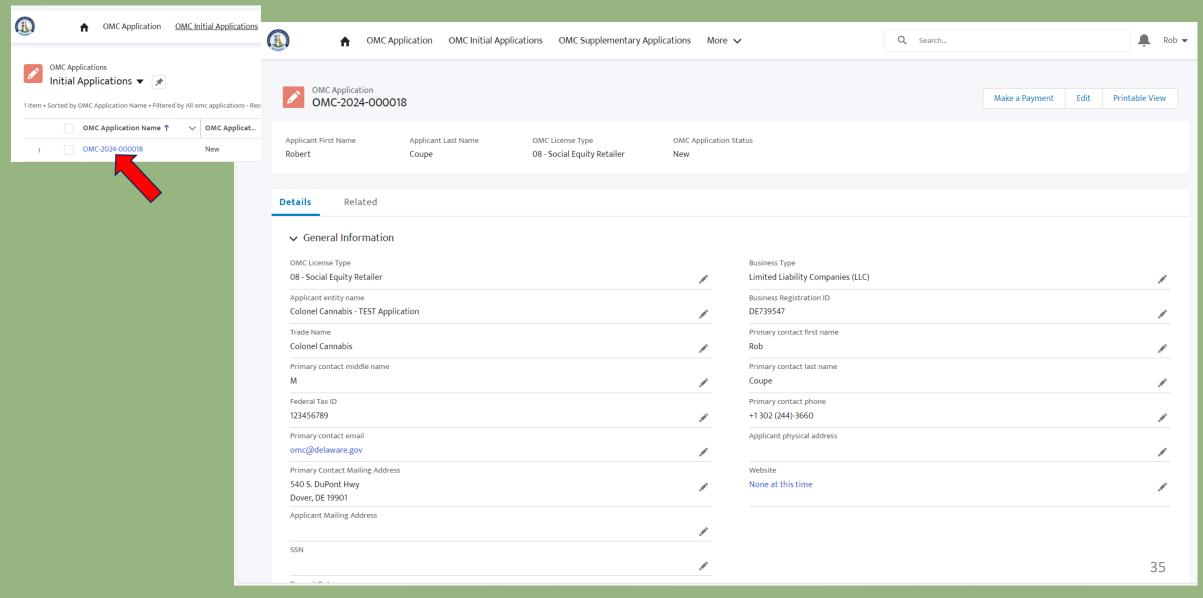
Review and pay for the online payment process....



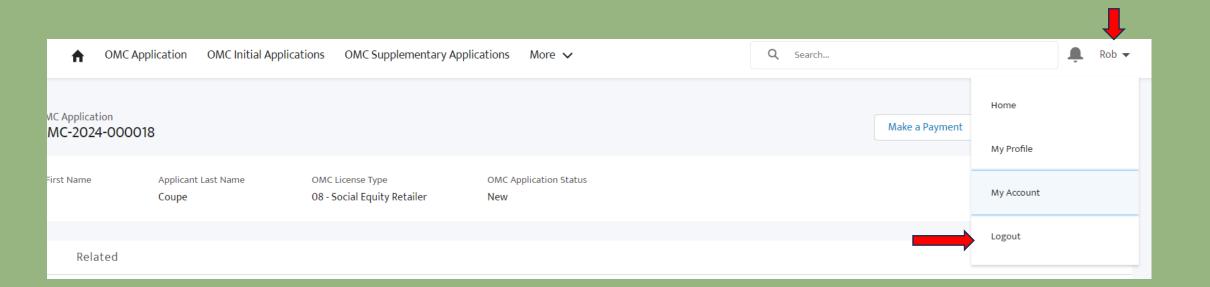
At anytime during the payment process if you click cancel, you can navigate back to your application using the toolbar at the top using "OMC Initial Applications" to find your application.



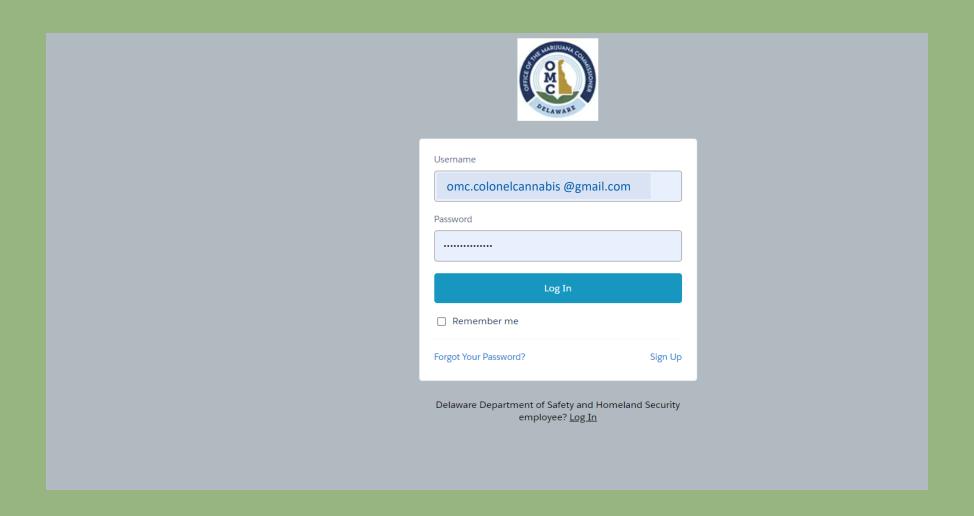
Using the tool bar at the top for OMC Initial Applications and then clicking on my OMC application that was in blue brought me back to my application



Take a break and log out by going to the top right corner of the page and select logout from the dropdown list.



Come back again later to login and work some more

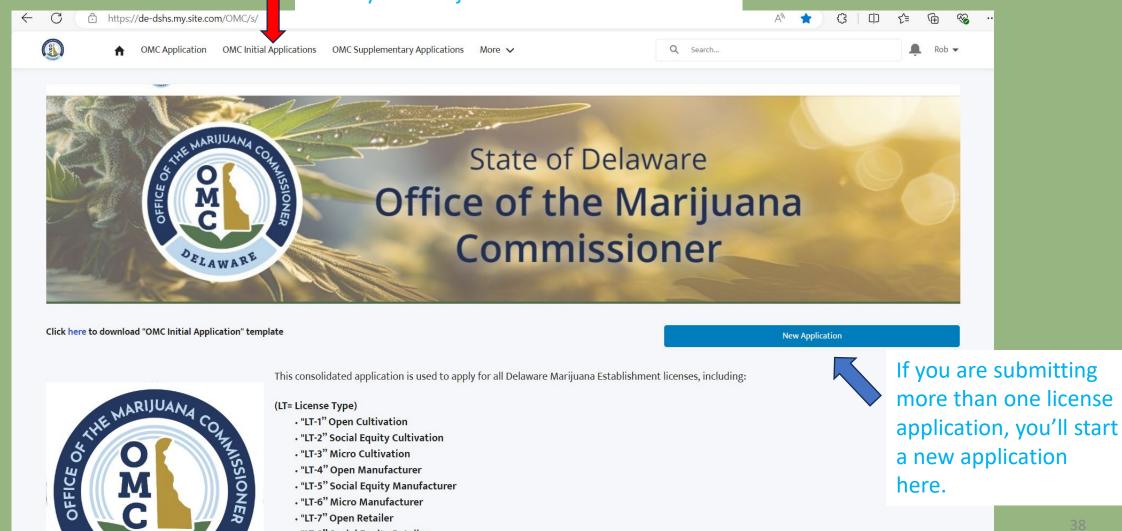


Use the tool bar at the top to go back to your application using the "OMC Initial Applications" since you already created it.

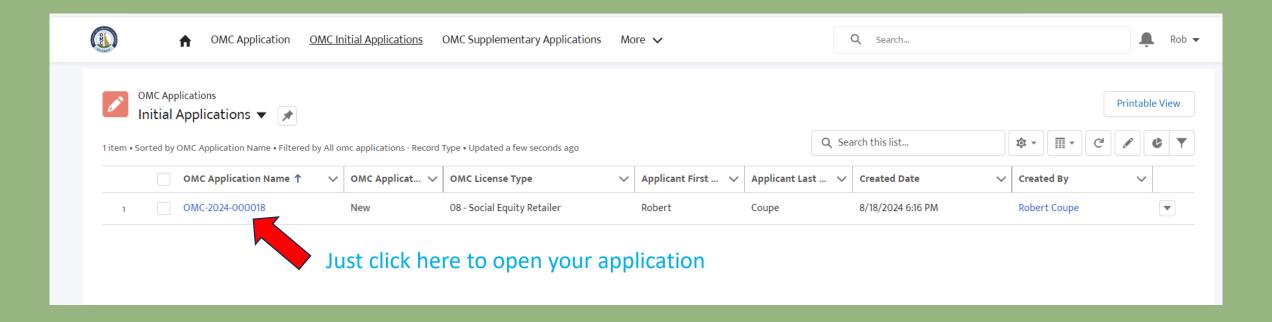
*Or if you need to start another new application to submit, click on the "New Application" blue

button. If you are accessing the application that you already started just use the toolbar

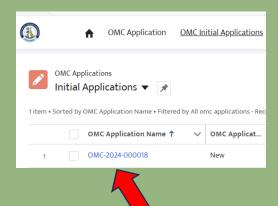
> • "LT-6" Micro Manufacturer • "LT-7" Open Retailer "LT-8" Social Equity Retailer

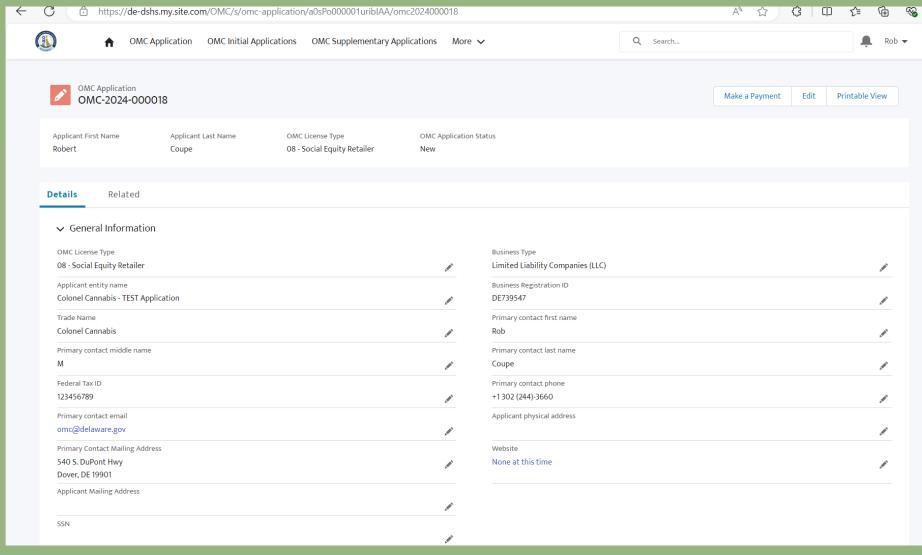


And the toolbar "OMC Initial Applications" brings you back here to your application



Using the blue underlined account number I'm back into my application





We hope that this helped you to navigate the application process

Commissioner Rob Coupe Deputy Commissioner Paul Hyland Director Joe Schlimer Keila Montalvo, Community Relations Officer Taylor Shannon, Administrative Specialist II DAG Adria Martinelli, Legal Counsel



Website **OMC.Delaware.gov**Also on **Facebook**, **Instagram and X**



THE OFFICE OF THE MARIJUANA COMISSIONER

CONTACT US

302-244-3662 OMC@DELAWARE.GOV